



Florida Department of Revenue – Property Tax Oversight Property Appraiser Program IAAO Courses July - November 2025

Program Information

The Florida Department of Revenue is excited to offer the following courses from the International Association of Assessing Officers (IAAO).

Please read this notice in its entirety to ensure a full understanding of the virtual course experience and student expectations.

Course Registration

Registrations are accepted on a first-come, first-served basis with payment required at registration. Registrants submit payment for the course via the Online Registration [website](#). The registration deadline for each course is noted in the course information table to follow. Courses may reach capacity prior to the registration deadline, so **early registration is recommended**. The Department of Revenue (Department) will not accept registrations after the deadline. Once registered, the student will receive a confirmation email from PTOTraining@floridarevenue.com.

NOTE: Registrations submitted via mail must include a screenshot of the screen fields completed for each student on the Online Registration [website](#). This is the registration form. **Registrations submitted via mail received after the course registration deadline, or after the course reaches capacity, will not be accepted.** The Department recommends that registrants either submit registrations via the Online Registration [website](#) or mail with a tracking method to ensure delivery before the course registration deadline. Contact PTOTraining@floridarevenue.com for the registration mailing address.

Cancellations, Refunds, and Exam Results

Please review the [Property Tax Oversight Certification and Training webpage](#) for information on cancellations, refunds, and exam results.

Additional Information for Virtual Course Cancellations

The International Association of Assessing Officers (IAAO) assesses the Department a \$100 fee for student reference manuals downloaded by a canceled registrant. In this case, the Department refunds the registration fee, less the \$100 charge. If the registrant received any course materials through the mail, the refund will be less a \$25 shipping charge, and the student is responsible for shipping back materials.

Virtual Course Schedule and IAAO Attendance Policy

Students attend class using Zoom. Prior to the course, registrants will receive an email with instructions to register for the Zoom course link. The email will come from PTOTraining@floridarevenue.com.

Courses begin at 8:30 a.m. ET and conclude by 5:00 p.m. ET. The instructor will discuss the course schedule. Attendance is taken throughout the course. **Students must utilize and be visible via a webcam.** An absence from any IAAO course totaling more than a half day results in the loss of the full course hours.

Course Requirements

- A computer with a microphone and camera is required for the course and exam. The camera must be focused on the student during the course to document attendance. Students must also provide their own calculator. IAAO recommends the HP 12-C.
- Download Zoom and review Zoom's information on [joining a meeting](#).

Virtual Course Instruction and Testing

Within two weeks of the course, registrants receive an e-mail from learn@iaao.org with instruction for accessing the course materials and exam. For questions regarding course materials and exam access, email techsupport@iaao.org.

For the IAAO 600 and IAAO 601 courses, IAAO will mail the course materials to registrants. A \$25 shipping charge is included in the registration fee for these courses. Registrants will receive an email from PTOTraining@floridarevenue.com prior to the course requesting a preferred shipping address.

Course Date	Description (For additional information about each course, visit the IAAO education webpage .)	Recommended Prerequisite	Supplemental Textbook (Not required. Visit the IAAO store webpage to order.)	Cost, Registration Information, and Deadline (Courses may fill before the deadline. Register early.)
July 21-24, 2025	IAAO 101, Fundamentals of Real Property Appraisal This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant and improved properties. This course concentrates on the skills you need to estimate the market value of properties using two approaches to value: the cost approach and the sales comparison approach.	N/A	Property Assessment Valuation ISBN: 978-0883291962	\$550 Click here to register now. June 27, 2025
July 28-31, 2025	IAAO 201, Appraisal of Land This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of land. This course concentrates on the skills necessary for estimating land value primarily using the sales comparison approach.	IAAO 101, 102	Property Assessment Valuation ISBN: 978-0883291962	\$550 Click here to register now. July 7, 2025
August 11-14, 2025	IAAO 102, Income Approach to Valuation This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. This course covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach.	IAAO 101	Property Assessment Valuation ISBN: 978-0883291962	\$550 Click here to register now. July 21, 2025
August 25-28. 2025	IAAO 333, Residential Model Building This course focuses on mass appraisal model building for residential properties. Along with problems and illustrations, this course uses hands-on labs and exercises along with real-world data to answer questions and construct data transformations, price trends, land and improved residential models, and ratio analyses. The course uses IBM's statistical software package, SPSS (Statistical Package for the Social Sciences), the most common statistical software package used by assessors.	IAAO 33 and a solid working knowledge of SPSS	Fundamentals of Mass Appraisal ASIN: B0CXZ18V5T	\$550 Click here to register now. August 4, 2025

October 20-23, 2025	IAAO 112, Income Approach to Valuation II This course is an intermediate level course designed for the practicing appraiser and builds on IAAO Course 102 training. An understanding of the income approach to value and practical experience with income capitalization are essential prerequisites. Problem solving requires a calculator with a power key. This course makes extensive use of financial compounding and discounting techniques. Emphasis is on developing financial factors by way of electronic devices with slight references to pre-printed tables. Forecasting income patterns and property value changes are prominent variables used in estimating present values. Formula driven models are the primary appraisal tools. Market value estimates through yield capitalization are the principal focus of the course.	IAAO 101,102	Property Assessment Valuation ISBN: 978-0883291962	\$550 Click here to register now. September 26, 2025
November 3-6, 2025	IAAO 334, Application of Mass Appraisal to Non-Residential Properties This course is IAAO's advanced course on the mass appraisal of income properties, including non-residential land, apartments, offices, retail, and warehouse properties. The course begins with an overview of market forces affecting commercial properties, key data characteristics for each property type, market stratification, and assembling and screening income and other relevant market data. The course then discusses specification and calibration of non-residential models and features seven labs on the development sales comparison, cost, and income models for various property types. Three of the labs use Microsoft Excel and four use IBM's Statistical Package for the Social Sciences (SPSS). Labs comprise of approximately two-thirds of the course. The course concludes with discussions of value review and defense and a comparable sales lab. Students will come away with a deep understanding of the use of modeling software to aid in the application of all three approaches to non-residential property valuation.	IAAO 331 and/or 332 and one or more IAAO income courses (102 and 112); a working knowledge of Excel; prior exposure to SPSS or other statistical software is helpful but not assumed.	N/A	\$550 Click here to register now. October 13, 2025