STATE OF FLORIDA DEPARTMENT OF REVENUE PUBLIC MEETING COMMUNICATIONS SERVICES TAX WORKING GROUP The above entitled meeting convened at 2450 Shumard Oak Boulevard, Room 1220, Building One, Tallahassee, Florida, on the 18th day of January, 2013, commencing at 1:30 p.m. Reported by: JEFFREY R. BABCOCK Court Reporter

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FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

1 APPEARANCES:

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2	MARSHALL STRANBURG ANDREA MORELAND	
3	TELEPHONIC ATTENDEES:	
4	CHARLIE DUDLEY	
5	SHARON FOX KATHLEEN KI TTRI CK	
6	GARY LINDSEY GARY RESNICK	
7	ALAN ROSENZWEIG DAVIN SUGGS	
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	FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491	
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1	PROCEEDINGS	
2	MR. STRANBURG: Good afternoon everyone, I	
3	think we're going to go ahead and get started.	

4 I'd like to convene the seventh meeting of the Page 2

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5	Communication Services Tax Working Group, my name
6	is Marshall Stranburg and I am the Interim
7	Executive Director for the Department of Revenue,
8	I will be chairing the meeting. At this time, I'd
9	like Andrea to call the roll, please.
10	MS. MORELAND: Charlie Dudley?
11	MR. DUDLEY: Here.
12	MS. MORELAND: Sharon Fox?
13	MS. FOX: Here.
14	MS. MORELAND: Kathleen Kittrick?
15	MS. KITTRICK: Here.
16	MS. MORELAND: Gary Lindsey? Gary Lindsey?
17	MR. LINDSEY: Oh, I was on mute. Here.
18	MS. MORELAND: Okay. Mayor Resnick? Mayor
19	Resnick? Al an Rosenzweig?
20	MR. ROSENZWEIG: Here.
21	MS. MORELAND: Brian Smith?
22	MR. SMITH: Here.
23	MS. MORELAND: Davin Suggs?
24	MR. SUGGS: Here.
25	MS. MORELAND: Marshal Stranburg?

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1 MR. STRANBURG: Here. Before we get started, 2 I'd like to address some of the administrative or 3 housekeeping matters. This is a non-rule public 4 meeting, it is held under Section 120.525, Florida 5 Statutes. A notice of the meeting was published in the Florida Administrative Weekly on 6 7 January 3rd, 2013, in Volume 39, Number 2. A Page 3

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corrected notice was published on January 10th, 8 9 2013, in Volume 39, Number 7. 10 The corrected notice provided the meeting 11 room location for those members of the public who 12 wish to participate in the telephone conference at 13 the Department of Revenue. 14 The meeting agenda and materials are posted 15 on the Department's website. We have a court reporter who is creating a transcript of the 16 17 meeting today. The transcript will be posted on 18 the working group's web page. 19 For those of you on the telephone, I please 20 ask that you identify yourself before speaking so 21 that the court reporter can be sure to capture who 22 is talking; and if you are representing someone, 23 if you would like to identify who you represent. 24 You could also make a public comment by sending an 25 email to cstworkinggroup@dor.state.fl.us. Again, FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 1 that is cstworkinggroup, all one word, @dor.state.fl.us. In the subject line, please use 2 3 CST Working Group. Please keep your comments 4 brief. Your email will be printed and read into

5 the record.

6 We have created a web page on the Department 7 of Revenue's website for the working group. 8 Agendas, meeting materials, transcripts, and other 9 information relevant to the working group will be 10 posted to the website. Page 4

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For those of you present in Tallahassee, we
ask that you please turn off your cell phone or
place them on vibrate. The meeting is scheduled
today until 4:30 p.m. Does anyone have any
questions before we get started?
Okay, our second agenda item is a notation
that in your meeting materials, there are minutes
of the October 31st and December 7th meetings.
Does anyone now have any comments or suggested
changes to the minutes for those two meetings? If
no one has any comments, we'll consider the
minutes to be adopted.
In your materials you will find information
that was provided by Mayor Resnick on federal
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that was provided by Mayor Resnick on federal
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's consideration; and the materials also include an
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's consideration; and the materials also include an analysis from Scott Mackey of KSE Partners on the
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's consideration; and the materials also include an analysis from Scott Mackey of KSE Partners on the impact of the holistic option on the average
<pre>that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's consideration; and the materials also include an analysis from Scott Mackey of KSE Partners on the impact of the holistic option on the average taxpayer.</pre>
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's consideration; and the materials also include an analysis from Scott Mackey of KSE Partners on the impact of the holistic option on the average taxpayer. As you will recall, Alan requested such
that was provided by Mayor Resnick on federal legislation relating to the taxation of digital FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 goods and services; in addition, Tracfone provided written comments for the working group's consideration; and the materials also include an analysis from Scott Mackey of KSE Partners on the impact of the holistic option on the average taxpayer. As you will recall, Alan requested such information and Kathleen offered to reach out to

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12 any questions or want to make any comments about13 these materials?

14	Okay, hearing none, we'll continue moving
15	right along. We will move on to Agenda Item
16	Number 4. On January 4th, the staff provided you
17	with a draft report, and I want to take just a
18	moment to thank Andrea, to thank her staff, Lynn
19	Moller, Debbie Thomas, l've got a cast of probably
20	dozens here at the Department that I need to
21	thank, and I don't know that I'm going to try to
22	go through the list of all of them and thank them
23	for their assistance in putting it together, but I
24	especially want to acknowledge Andrea and her
25	staff for the hard work they did in putting that

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together. And again, I truly appreciate all that
they've done, not only in preparing the work, but
in also doing all of the little things that needed
to be done to make these meetings go off without a
hitch.

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6 Having said that, we had asked members to 7 submit any comments on the draft report by January Those comments that were received by 8 11th. 9 January 11th have been included in a revised draft 10 that was distributed to the members yesterday, and also posted to the website yesterday. 11 And any 12 comments that were received after the 11th have 13 been noted in the draft report in that revised 14 draft, but the full comments are in an attachment 15 at the end of the report. What we planned to do today is to start on 16

17	Page 1 of the revised draft and work through the
18	report to discuss each member's proposed changes,
19	to be sure that everybody is comfortable with
20	them; and in one instance, we have had two members
21	submit some draft language with respect to a
22	particular paragraph and see if we can come to
23	some type of consensus on what we want to do
24	with respect to that one particular paragraph. So
25	unless anybody has any questions, we'll go ahead

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and get started.

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Okay, at the bottom of Page 1, carrying over 2 3 to Page 2. We had a couple of items that Alan had 4 suggested we include in our general description of the holistic replacement option. 5 Does anybody 6 have any concerns or comments about those 7 suggested revisions? MS. FOX: Mr. Chairman, this is Sharon. 8 9 Before we get to that, because Mayor Resnick is 10 not quite on the line yet --11 MR. RESNICK: Sharon, I actually am on, I'm 12 sorry. 13 MS. FOX: 0h. Well, I wanted to add your comment in Line 54 and 55 regarding an increase of 14 15 state sales and use tax under Chapter 212. 16 MR. RESNICK: All right. Thank you. 17 MR. STRANBURG: So Sharon is what you're 18 saying is that we should add some language in that 19 line, along that nature? Page 7

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20	MS. FOX: That's correct. One of the major
21	points that the Mayor made was that we're not
22	consistent all the way through the report that
23	we're talking about an increased, state-wide sales
24	and use tax, as opposed to just a sales and use
25	tax that is applicable to telecommunication
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1	services only. And I think that's a really valid
2	point, and in order to keep people from being
3	confused, I think we should be consistent all the
4	way through.
5	MR. LINDSEY: (unintelligible.)
6	MR. RESNICK: I'm sorry, you're breaking up.
7	I'm hearing about every other word. Sorry about
8	that.
9	MR. LINDSEY: Oh, let me try again. Can
10	ya'll hear me? I was going to suggest could we
11	just add something in those lines below there,
12	like be (inaudible) six where we have, you know,
13	items 1, 2, 3, 4, 5, we could add an additional
14	item regarding the sales tax.
15	MS. KITTRICK: I think we can actually do it
16	in Line 54, like Sharon suggests, and just say
17	"under an increased sales and use tax," or
18	something to that effect.
19	MR. RESNICK: Right, that would be my
20	suggestion as well. This is Gary Resnick, by the
21	way, Marshall. I'm sorry, I think I missed your
22	call to order. Page 8

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23 MR. STRANBURG: Thank you, Mayor, we got that 24 you're here, and I just want to ask the other 25 members, please if you could, the first couple of FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 10 1 times you make a comment, state who you are so 2 that the court reporter can pick up who you are, 3 identify who you are. Maybe at some point he'll 4 get a little familiar with your voice so that you 5 won't have to do that, but please try to remember to identify yourselves so we can be sure to 6 capture the comments in the record. 7

8 MS. KITTRICK: I apologize for that. This is9 Kathleen Kittrick speaking.

10 MR. LINDSEY: And this is Gary Lindsey, that 11 sounds fine to me. I had originally said, you 12 know, add another item below that, but that's fine 13 with me to incorporate it into the sentence in 14 Line 54.

MR. STRANBURG: Okay, we will work on putting
some language into that line along that general
topic.

MR. RESNICK: Marshall, related to Line 54 -this is Gary Resnick again -- I have a question
really for you but -- or the staff, but when we
say repeal the Communication Services Tax, does
that automatically include the gross receipts tax
on communications services, or do we need to
mention that separately?
MR. STRANBURG: I think we've gone ahead and

MR. STRANBURG: I think we've gone ahead and Page 9

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mentioned that a little bit later in the report of 1 what the logistics would have to be to do that. 2 3 I guess you're technically not repealing it, per se, but since it is part of the component of 4 5 the rate that is charged at the state portion of the tax, you know, it's pretty clear that the 6 7 revenues that you're looking to capture by the 8 sales tax adjustments, the increase in the sales 9 tax, would have to cover both the gross receipts portion, the state portion, as well as the local 10 11 portion. So --

12 MR. RESNICK: Right. Well then we -- you 13 know, since this is the executive summary, you 14 know, for the interest of transparency and to be 15 accurate and thorough, we may want to just state 16 up front that the group's approach includes the 17 repeal of the Communications Service Tax, and if 18 you want to say elimination of the gross receipts 19 portion of the tax on communications services, and then to have an increase -- and to replace these 20 21 revenue items with an increase to the sales and 22 use tax. I think that would be actually more 23 accurate, as far as the summary.

24 MR. STRANBURG: Okay. We will take a look at 25 that. We just need to be careful, though, because

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1 let's not forget the gross receipts tax has a 2 component of it that is a tax on other utility 3 services, electricity charges, for example. MR. RESNICK: Right. 4 5 MR. STRANBURG: So we can't just say that we are repealing the gross receipts tax. We have to 6 7 make it clear that it's only that portion that's 8 applicable to Communications Services Tax. 9 We will consult with the folks on our legal 10 staff to make sure that we are characterizing it 11 the right way and not causing any confusion or any problems in how we note that. 12 13 MR. RESNICK: Okay, thank you. 14 MR. STRANBURG: Okay --15 MS. FOX: This is Sharon. Along the first 16 question that you asked, I have no problems with 17 Mr. Rosenzweig's additions. 18 MR. ROSENZWEIG: You can call me Alan, that's 19 okay. 20 MS. FOX: Thank you. 21 MR. STRANBURG: And just so we kind of keep 22 this process going, I think what we'll do, too, is 23 unless somebody has a problem with a particular 24 change, or we ask for specific approval on 25 something, when we ask for comments, if nobody has FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

a comment, we'll just consider the members to have
 no issue with the proposed change, and we'll just

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J011813 DOR Pub Meeting 3 move forward with it, rather than waiting for all the members to say they agree with the proposed 4 5 change. Okay, the next change then is on Page 2, 6 Line 71 and 72. Again, some language that was 7 8 added by Alan. Does anybody have any comments 9 concerning that proposed revision? 10 MS. FOX: This is Sharon. I propose that on 11 Line 72, we replace the word "the," t-h-e, with 12 the word "each." Which also makes the word 13 "entities" singular. 14 MR. DUDLEY: And this is Charlie Dudley. 1 15 disagree with that, because I don't think that's 16 the charge. I view the revenue neutrality in the 17 aggregate, not in the individual. MS. FOX: Well, the bondholders would 18 19 disagree with that mightily. 20 MR. RESNICK: I would support Sharon's 21 comment on that. This is Gary Resnick again. Т 22 also think that we had a lot of discussion about 23 that in prior meetings, so I'm kind of surprised to hear the opposition to that now. 24 Charlie, could you maybe give 25 MR. STRANBURG: FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222, 5491 1 us little more -- give me a little more 2 understanding of your particular concern with the 3 language that we're talking about having it in the plural -- in the singular, rather than the plural. 4 MR. DUDLEY: Well, I mean, I think the way 5

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JO11813 DOR Pub Meeting the staff captured it in the original report is 6 7 accurate; and that is that what we're talking 8 about is whether or not you would be 9 revenue-neutral, and as it relates to local governments in the whole, not necessarily each of 10 11 the 482 government entities. 12 MS. FOX: This is Sharon Fox, I think we 13 spent a good deal of time talking about how the 14 diminution of funding has caused problems with 15 bonded revenues, and the municipalities in this 16 state do not have one bond that they share in the 17 aggregate. 18 In each individual municipality, they have 19 their own bonds, and their own rules that go along 20 with those bonds. So there is no way that the 21 bondholders would be happy or satisfied at any 22 level if it was only at the aggregate, given the 23 fact that that would imperil bonds in each 24 individual municipality. 25 MR. STRANBURG: Could I maybe make a

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1	suggestion that instead of the way this revision
2	is phrased, maybe we say something along the lines
3	of, "with the intent to maintain revenue
4	neutrality;" that we are generally saying that
5	it's revenue neutrality and I think that that
6	might get us off whether it's one way or the
7	other.
8	It's revenue neutrality, and I don't I

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J011813 DOR Pub Meeting would think that's going to have to be something 9 10 that's going to have to be looked at. If there's 11 any legislation that goes forward on this as to 12 how to craft that revenue neutrality. MR. DUDLEY: Marshall, this is Charlie. I'd 13 14 be happy with the language in (4)(f) of the actual 15 charge to this committee that the legislature 16 passed that talks about without unduly reducing 17 revenues to local governments. That's exactly 18 what's in the legislative bill that passed. And 19 that's in Section 4 -- or Subsection (4)(f), I 20 guess, of the charge to the working group. 21 MS. KITTRICK: I think that's fair. This is 22 Kathleen Kittrick. 23 MR. RESNICK: I'm just going to go on the 24 record as being -- I'm going to oppose the report, 25 if we're not going to state that each jurisdiction FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 16 1 that collects tax from each county, each city, as 2 well as the state, must be revenue -- harmless --3 MR. LINDSEY: And I'm going to object to a

report that goes outside of what the legislature told us in their words, not mine.

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6 MS. FOX: Well, frankly -- this is Sharon 7 again -- I think we're just kicking the can down 8 the road, but --9 MR. RESNICK: This is the executive summary, 10 right.

MR. STRANBURG: All right, well let's --

J011813 DOR Pub Meeting MR. RESNICK: I just think, Marshall, then 12 13 the Department's going to need to rework this, 14 because it's not going to be the consensus of the 15 working group, it's going to be consensus of a few 16 members of the working group. 17 MR. STRANBURG: Yeah. And that's what I was 18 going to say, Mayor. I think we're kind of 19 catching the two positions here and we'll take a 20 look at giving a shot to try to come up with some 21 other way of characterizing this that would be 22 acceptable to both, and maybe as we work further 23 through this, we might come across some other 24 issues that help clear this one up and take care

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So I think we see what's going on here.

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of it.

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We'll work on something, see if we can find
 something to satisfy both sides.

3 Okay, Mayor Resnick, you had some additional
4 comments concerning the executive summary. Is
5 there anything that we have not talked about
6 already --

7 MR. RESNICK: It's just minor matters, but in Line 65 and Line 66, now, I would suggest taking 8 9 out the words "much" and "small," because my 10 experience is those are very relative terms and 11 you can get into big arguments as to what somebody 12 considers a much higher rate or a small increase 13 because what might be much higher to some people 14 might be not that high or vice versa. It might

J011813 DOR Pub Meeting not be considered a small increase to other 15 people. So I would just suggest taking out those 16 17 characterizations. MS. KITTRICK: You know, I think we could 18 19 very clearly say that the tax rate for the CSTs is 20 double that of the sales tax. So I would oppose 21 that, taking out the "much higher." I think much 22 higher is actually more favorable than saying "doubl e. " 23 24 MR. RESNICK: Well, it depends on the jurisdiction, doesn't it? And the tax. I mean, 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850, 222, 5491

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1 if it's, you know, in non-charter counties, 2 wouldn't the CST be relatively close to the sales 3 tax, or -- and in those cities that don't charge 4 any CST at all, it may be -- could possibly be lower than the sales tax. I'm assuming. 5 MR. DUDLEY: I think most non-charter 6 counties -- this is Charlie -- are somewhere 7 around -- well, the cap is 2 percent, but I think 8 9 most are close to that, if not around that; which 10 means their aggregate rate is, what, twelve -it's 9.17, I guess it's 11 to 12 percent in most 11 12 of those non-charter jurisdiction, which is twice 13 the sales tax. 14 MS. KITTRICK: So if we want to say, you 15 know, double the sales tax, I'm fine with that; otherwise, I'd like to leave it as it is. 16 MR. LINDSEY: Well, if we eliminate the word 17

J011813 DOR Pub Meeting "much," and we say they're taxed at a higher rate 18 19 than goods and services under the sales and use 20 tax, and then say "an increase," instead of a 21 small increase, I wouldn't have a problem with 22 that. MR. STRANBURG: And Kathleen, we do reference 23 24 in the previous sentence that while the tax rate 25 for communication services varies, it is generally FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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1 more than twice the current sales and use tax 2 So I think we're capturing your point. rates. 3 And if, as Gary proposes, if we take out those, I think we've got the point across that the 4 5 communication services rate is, you know, is higher and, as you say double -- in a great many 6 7 instances, double the rate of the current sales tax rate. 8 9 MS. KITTRICK: Okay, Marshall, thank you. 10 MR. STRANBURG: Okay. Okay, and Mayor, did you have something else you wanted to talk about? 11 I think maybe on the last paragraph of the 12 13 executive summary. 14 MR. RESNICK: Yeah, I didn't necessarily 15 agree with the characterization, at least with 16 respect to my position, where you mentioned the 17 two members representing municipalities. 18 In my mind, the requirements for recommending 19 this change as an option are part and parcel of repealing the CST and the gross receipts tax on 20

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J011813 DOR Pub Meeting communication services, and replacing those revenue sources with an increase in the sales tax. So you can't separate them, it's not that these are minor conditions to consider as part of this change, they're part and parcel in my -- my FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

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position is that if we're not going to make sure 1 2 that each jurisdiction is held neutral with respect to its revenue, that I'm not recommending 3 4 this change. So if you want to characterize my 5 position, I'll be happy to give you language for 6 that, but the way you've characterized it is not 7 accurate. MR. STRANBURG: No, I -- we would appreciate 8

9 it if you got some language you could provide us
10 so that we're accurately capturing your position.

MR. RESNICK: All right, I'll do that. And
then the final matter, just from the executive
summary which really, you know, mirrors some of my
changes in the substance of the report.

15 There's no reference at all to a discussion 16 about charges for use of the rights of way and 17 permit fees, and -- which goes along with comments 18 I'm going to have later with respect to the 19 substance of the report. So we might want to hold 20 off on the discussion of that and cover that down 21 the road.

22 MR. STRANBURG: Okay.

23 MR. RESNICK: The other -- you know, I put it

JO11813 DOR Pub Meeting out in my comments, and I -- and Davin can correct 24 25 me if I'm wrong, but I thought he indicated that FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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when the association of counties recommended this 1 2 holistic approach, it was also the requirement 3 that each county would receive at least the same revenue that it was currently receiving under the 4 5 CST, so I thought that was also the position of 6 the Association of Counties. 7 MR. SUGGS: This is Davin, that would be correct. 8 9 MR. LINDSEY: This is Gary Lindsey, I thought 10 that we did discuss in the meeting, you know, that 11 we did not want to significantly impair the 12 revenues of any jurisdiction, and we understood 13 the importance of the revenues for bonding purposes. 14 15 So I'm not sure -- it seems like we're having 16 a little bit of a disconnect here, but I thought that we were all in agreement as to the, you know, 17 the word, "revenue neutral." And I know there is 18 19 the words "significantly impact," in the 20 legislation, but I think that -- I thought that we 21 had really, you know, acknowledged that concern 22 about bonding, and that we did intend for no 23 individual jurisdiction to be significantly 24 impaired or to have their bond -- any of their existing bonds, you know, brought into question. 25

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1 And again we may discuss this subsequent, you 2 know, further along, and get the language 3 clarified, but I just wanted to make that point 4 from my perspective. MR. SUGGS: And Gary, this is Davin, I 5 6 thought the same thing, because I think this 7 whole -- this holistic option was based on the 8 analysis I think that Bob brought back. I think 9 that 6.34 percent -- the increase from 6 to 6.34, 10 that new number took into account producing enough 11 revenue so that it was neutral for everybody, for 12 state and local governments. 13 MR. RESNICK: Right, but except we need 14 to ensure that whatever distribution mechanism is going to be ultimately adopted ensures that it's 15 16 going to be revenue-neutral. So I want to -- I 17 mean, the devil is going to be in the details, so 18 we need to make sure that that's going to be part of it. 19 20 MR. STRANBURG: Any other the comments about 21 the executive summary? Okay, let's move on to 22 then Page 3. I think Mayor Resnick you had 23 mentioned a couple minutes ago the rights of way 24 issue, and this was one place where you had some 25 comments about that?

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MR. RESNICK: Just a minor comment on page --Page 20

2 rather on Line 93, it's not just the traveling 3 public, it's other uses of the rights of way, 4 including other utilities. 5 MR. STRANBURG: So if we just said "and other users" after "traveling public," is that what 6 7 you're saying? MR. RESNICK: Yeah, that's fine. I would 8 9 say, "including utilities." MR. STRANBURG: Okay, then the next comment 10 11 we received was some language that starts at Line 12 95 and runs through Line 100 that Charlie Dudley 13 submitted. Are there any comments about that? 14 Okay, seeing none, we'll move on. 15 Now we'll go over to Page 3 -- excuse me Page 16 4 and lines 111 through 113, and another comment 17 submitted by Charlie. MS. FOX: This is Sharon Fox, and frankly, I 18 19 think this comment is kind of a departure in tone 20 from being factual and talked about and discussed 21 in the meetings to (inaudible) argumentive and a 22 little bit less than -- frankly, I thought it sounded just like it didn't belong, and l'd prefer 23 24 that it not be in here. 25 MR. RESNICK: Yeah, it sounds more like a FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 1 lobbying statement, as opposed to a task-force 2 statement. 3 MR. DUDLEY: I'll withdraw it, I just heard 4 testimony from Bob McKee and others that there had Page 21

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been significant reductions in the rates and 5 6 prices charged. And when that happens, if you're 7 usage doesn't offset it, then you know, your 8 revenues go down unless you increase rates. So if 9 it's a problem, just -- I would withdraw the comment then. 10 11 MS. FOX: Thank you, Charlie. I think that 12 point is made in Kathleen's comments at the bottom 13 of the page. 14 MR. DUDLEY: Yeah, and of course, I didn't 15 have the benefit of any of that, none of us did, 16 you know, until the other day so --17 MS. FOX: Right. 18 MR. STRANBURG: Okay, so thanks, Charlie. 19 We'll go ahead and take lines -- that 111 through 20 113 lines out, and then we'll go down and take a 21 look at starting at the bottom of Page 4 over onto 22 Page 5. 23 The language on the middle of Page 4 that we 24 had prepared in the draft, we have two different 25 submissions about revising that. The first is FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850, 222, 5491 1 some language suggested by Kathleen; the second is 2 some language suggested by Charlie. 3 I don't know if anybody has a particular 4 comment about either one of those drafts; a 5 preference or a comment about the language in either one? 6 7 MS. FOX: This is Sharon again, I think Page 22

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8	Kathleen stated it most cleanly, and I vote for
9	her Language.
10	MR. DUDLEY: And I'm fine with her language,
11	this is Charlie.
12	MR. STRANBURG: Okay, if I don't hear anybody
13	else that has a problem with it, we'll go ahead
14	and we will place in Kathleen's suggested language
15	in that area. Okay, then we move down to Lines
16	154 and 155. Some Language submitted by Kathleen
17	clarifying how many jurisdictions and different
18	rates.
19	MS. FOX: Again, this is Sharon, and this is
20	just a typo type of thing: On Line 155, after the
21	first mention of the CST, there's a "the" that I
22	think needs to be removed.
23	MR. STRANBURG: Okay, yes, I see that. Thank
24	you, Sharon, yes.
25	MS. FOX: And also, you can probably get rid
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1	of the word "tax," because CST is Communications
2	Services Tax, so it's kind of redundant.
3	MR. STRANBURG: Will do. We'll do that also,
4	thank you. Okay, I believe the next thing, then,
5	where we received some comments will be over on
6	Page 8, starting on Line 220, we have a few lines
7	there that Sharon submitted some suggested
8	language. Anybody have any comments on that
9	I anguage?
10	MS. FOX: Mr. Chairman, this is Sharon again, Page 23

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11	there is, at the bottom of that page, a sentence
12	that Charlie contributed. And I think that that
13	sentence might be best inserted in Line 206 after
14	the first sentence, and removed from the local
15	portion.
16	MR. DUDLEY: That's fine with me. I agree.
17	MR. STRANBURG: Okay, so we will take
18	MS. FOX: I think I'm sorry. I think it
19	needs to be reworded a little bit so that it
20	flows, but something to the effect that the
21	average Florida customer pays an overall tax rate
22	of 14.21 percent on communications services
23	between these two components, or I mean, I'm
24	sure ya'll can word it. But because of where it's
25	placed, it doesn't quite exactly flow in his exact
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1 2	27
	27 words, but I have no problem with his thought, I
2	27 words, but I have no problem with his thought, I just think it belongs in the introduction under
2 3	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion.
2 3 4	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and
2 3 4 5	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and move that, if that's okay with you, Charlie.
2 3 4 5 6	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and move that, if that's okay with you, Charlie. MR. DUDLEY: Yes, it's fine.
2 3 4 5 6 7	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and move that, if that's okay with you, Charlie. MR. DUDLEY: Yes, it's fine. MR. STRANBURG: Okay. And then some language
2 3 4 5 6 7 8	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and move that, if that's okay with you, Charlie. MR. DUDLEY: Yes, it's fine. MR. STRANBURG: Okay. And then some language on Line 229 through 231. Okay, and then Mayor
2 3 4 5 6 7 8 9	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and move that, if that's okay with you, Charlie. MR. DUDLEY: Yes, it's fine. MR. STRANBURG: Okay. And then some language on Line 229 through 231. Okay, and then Mayor Resnick, I think you had some comments with
2 3 4 5 6 7 8 9 10	27 words, but I have no problem with his thought, I just think it belongs in the introduction under tax rates as opposed to part of the local portion. MR. STRANBURG: Okay, we will go ahead and move that, if that's okay with you, Charlie. MR. DUDLEY: Yes, it's fine. MR. STRANBURG: Okay. And then some language on Line 229 through 231. Okay, and then Mayor Resnick, I think you had some comments with respect to

14	through line 231 then, okay. All right, our next
15	comment we had is over on Page 10, Lines 258
16	through 260. Any comments on that suggestion?
17	Okay, and then again, Mayor Resnick, I think there
18	was something with respect to this section that
19	you included in your comments.
20	MR. RESNICK: Just to add, if it would go
21	here or under exemptions, I'm not sure which
22	section but to mention that digital goods are
23	not subject to the tax pursuant to the 2012
24	MR. DUDLEY: I'm not sure I understand that,
25	Gary.

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1 MR. RESNICK: It's my understanding that in 2 2012, the legislature also provided that digital 3 goods are not subject to the Communication 4 Services Tax. 5 MR. DUDLEY: I don't think that was in the 6 final bill that passed, but let me -- I'll pull it 7 up and look. 8 MR. RESNICK: I thought it was, but I'm not 9 quite sure also. There was a digital goods in the 10 MR. DUDLEY: bill that was filed, I don't think that provision 11 was in the final bill that passed, but I can be 12 13 corrected by DOR or anyone else on the call. 14 MR. RESNICK: Yeah, if DOR knows the --15 MR. DUDLEY: I think originally, there was a definition filed to change digital good or provide 16 Page 25

17	a definition of digital good, and I believe that
18	provision was not adopted by the legislature in
19	the final bill that passed.
20	MR. STRANBURG: Yeah, I that's my
21	recollection, too, Charlie, but I'm looking
22	through some of my stuff right now just to
23	double-check that. But I think you're right about
24	it being in the original bill or a committee
25	substitute version at one time, but then it did
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1	get eliminated from the final language.
2	MR. RESNICK: So are digital goods as far
3	as the DOR is aware, are digital goods currently
4	subject to the CST? We can I mean, we have one
5	more meeting after today's call right, we have
6	another meeting on the 28th, so we can provide a
7	response to that before our next meeting.
8	MR. STRANBURG: Yeah, let us do that, Mayor,
9	because it's a little there's not an easy
10	answer to that, and I think I would want to be
11	sure I'm characterizing it correctly before I
12	off-the-cuff try to say what DOR's position is
13	concerning where digital goods may fall in Chapter
14	202.
15	MR. RESNICK: All right, so if you could get
16	us information on that, because it relates to my
17	discussion further and my comments about how the
18	federal government is looking at creating the
19	nexus for states to tax those goods if Page 26

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20	MS. KITTRICK: Yeah, and I wanted to just
21	clarify that, Mayor, this is Kathleen. The
22	federal framework sets up a number of things, it
23	doesn't allow states to tax digital goods, because
24	you know, states can do that now. But it sets up
25	a federal framework so that if states do choose to
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tax digital goods, they have a sourcing regime so
you know how to source the transactions, and it's
similar to the sourcing in the streamlined sales
tax agreement. It also sets up uniform
definitions and things like that.

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6 So it's not necessarily a nexus issue, you 7 know, it doesn't solve nexus; and to the extent 8 that you have out-of-state, you know, vendors of 9 digital goods, you're still going to have the 10 nexus issue until main-street fairness passes. 11 But it sets up the framework for sourcing most 12 importantly.

MR. RESNICK: Well, that would be fine, I
would, you know, welcome your comments to that if
it's something that we need to add; if such goods
are dealt with under Florida law so that Florida
currently would exempt digital services from the
tax.
MS. KITTRICK: I don't particularly think it

20 needs to be addressed right now, but -21 MR. RESNICK: Well, let DOR come back with
22 respect to, you know, what the current state of Page 27

the law is with respect to that under the Florida
tax, and then we can discuss that if we need to at
our final meeting.

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1 MR. STRANBURG: Okay, yeah, we will do that, 2 Mayor, we will go ahead and take a look at that 3 and how that is going to be characterized. We'll 4 also look and see if it's applicable to plug in 5 the discussion about the federal proposed 6 legislation.

All right, the next comment I believe we have
is over on Page 11 with respect to the Paragraph
Numbered 7. I believe, Mayor, you had a comment
with respect to collection allowance and --

11 MR. RESNICK: Right, just that we may want to 12 include a discussion or just a sentence about the 13 Department's -- I think you get an administrative 14 fee on the tax, or -- I'm not sure exactly what 15 it's entitled, you administrative fee or some type 16 of fee, but you -- the Department get's a 17 percentage of the revenue or some of the revenue. 18 MR. STRANBURG: Right. Essentially, that is 19 compensation for our costs in administering, 20 distributing, et cetera, that which is what we 21 have in a number of other areas where we are 22 making distributions of tax amounts to local 23 governments. 24 MR. RESNICK: Right. Yeah, I didn't mean

25 to -- I'm not characterizing it one way or the Page 28

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other in terms of good or bad or indifferent, I 1 2 just wanted to -- just for purposes of being 3 accurate, you may want to just add a sentence 4 there that the Department receives whatever you 5 want to call it, administrative fee. And if it's a percentage or something, maybe you could say 6 7 what that is. MR. STRANBURG: Okay, and --8 9 MS. FOX: And just for the record -- this is 10 Sharon -- it's worth every penny, thank you very 11 much. MR. STRANBURG: Well, thank you, Sharon. 12 And 13 Mayor, what we may do is we may look and see if 14 there's a better place to put it than in the 15 collection allowance discussion, but we'll look at 16 adding something along that lines in a place that 17 seems to make sense. 18 MR. RESNICK: Then I can guess I can go --19 because I suggested also adding a new section, 20 A-8, to deal with the current law with respect to rights of way and permit fees, because it's not 21 22 otherwise covered in the report. But I pretty 23 much outline the language. And Mayor, I'll be honest with 24 MR. MAGNUSON: 25 you, I'd almost feel a little more comfortable if FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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1	you've got some particular language you would like
2	to have included, if you wouldn't mind drafting it
3	and sending to us so we can plug it in rather than
4	our taking a shot at this and maybe missing
5	something that you'd like to have included in that
6	l anguage.
7	MR. RESNICK: No problem.
8	MR. STRANBURG: All right, thank you very
9	much, appreciate that. I just want to be sure
10	we're accurately characterizing what you want to
11	have in that particular paragraph and then we can
12	look at that and see how the others feel about
13	that once you get that language to us.
14	All right, the next set of comments we've got
15	are over on Page 13, Lines 343 through 348. All
16	right, no one has any problems with that, and I
17	think, Mayor, you had some similar comments, I
18	believe with respect
19	MR. RESNICK: Yeah, just instead of
20	"one-to-one" we might want to put in quotes,
21	"apples-to-apples." I mean, it's the same
22	concept.
23	MR. STRANBURG: Okay. So you're comfortable
24	with that language, you just might like it tweaked
25	just a little bit; instead of that "one-to-one,"
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1 something expressing that same concept.

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MR. RESNICK: It's in there already, I mean,

J011813 DOR Pub Meeting I'm fine with what Sharon wrote. That's fine. 3 4 MR. STRANBURG: Okay. If you're fine with 5 what she's got, unless anybody else has an issue with it, we'll plug that in. 6 MR. RESNICK: Well, I would add, though, the 7 other language that I did include which would 8 9 go -- would flow right after Sharon's additions; that we attempted to determine the amount of such 10 11 charges in other states, but we were unable to do 12 And best estimates from -- best estimates are S0. that other local governments charge cable 13 14 tel evision providers a 5-percent of franchise fee, which is the maximum allowed under federal law for 15 use of the rights of way, and percentages vary for 16 17 other communications providers, and that these fees are passed through to consumers on their 18 19 bills. I would add that language, and those are 20 in my comments in Roman Numeral VI. 21 MS. KITTRICK: This is Kathleen. I still 22 don't understand why we're having this debate 23 about franchise fees and right-of-way fees when, I 24 mean, very clearly, the revenue that was gained 25 from that was baked into the CST rate. And you FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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know wireless had never paid those fees because we
 never operated in the right of way, but you know
 we've been paying it since the inception of the
 CST. So I just -- I can't believe we're having
 this discussion again, frankly.

J011813 DOR Pub Meeting MR. LINDSEY: This is Gary Lindsey, I don't 6 7 have a real problem with the language that's in 8 there in 343 through 348, because it just kind of 9 gives the caveat that, you know, we didn't --10 everything was not precise. This was based on 11 responses, you know, from the questionnaire that 12 went out. 13 I would not be comfortable with having

additional comments in there again, because I kind
of agree with Kathleen I think the -- I mean, it
seems like the right of way and the franchise-fee
issues, those were covered back in the CST days,
and I'm not sure why we are continuing to revisit
them, necessarily.

I don't mind some comments in there about it,
but -- and I know we had plenty of discussion
about it, but if we're looking at ensuring a way
to go forward that is revenue-neutral, and again
that kind of goes back to our original discussion,
I don't see that we really need to go into that

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1 too much. I mean, I'm fine with that if 2 MR. RESNICK: 3 we all agree -- I think what you said before, too, 4 is that you've agreed that the revenue neutrality 5 has to be basically for each jurisdiction that's currently collecting Communications Services Tax 6 7 revenue, so I'm fine with that. 8 I just didn't want to leave the impression

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J011813 DOR Pub Meeting that Florida's taxes on these services is somehow 9 10 much higher than what consumers pay in other 11 states, because that's not necessarily the case. 12 And I think that's the conclusion of this section in the report, so I just -- if we maybe 13 just add that sentence that Florida's taxes on 14 15 these services, if you add all total taxes and 16 fees, is not necessarily higher than such taxes 17 and fees in other states. 18 MR. LINDSEY: And you know, in reference to 19 the other -- you know the comment at the 20 beginning, yeah, I agree. I agree. And I think 21 Davin kind of seconded my thoughts about that, 22 too. 23 MR. RESNICK: All right. I appreciate it, 24 Gary. But Marshall, for purposes of going 25 forward, I'm okay with Sharon's comments with FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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1 thi s. 2 MR. STRANBURG: Okay. All right. Thank you, we'll plug on then, because I know, Mayor, you've 3 4 got a short timeframe that you can be with us 5 today, so we want to make sure --MR. RESNICK: Actually I rearranged the 6 7 schedule, so you've got me until 4:30, if needed. 8 MR. STRANBURG: Super, we appreciate that. 9 Thank you very much. Okay, the next item is with 10 respect to the discussion that starts on Page 15 that's titled State Government. I think, Mayor, 11

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J011813 DOR Pub Meeting 12 you had a couple of comments with respect to that 13 parti cul ar di scussi on. 14 MR. RESNICK: Just at the end, I mean, we 15 had -- it was a great discussion about gross receipts tax, and the importance of the state. I 16 17 didn't know if you wanted to add some type of 18 conclusory (inaudible) that I would support adding 19 that, you know, and I think you just talked about 20 it, that repeal or altering the gross receipts tax 21 on communications is us to ensure that the state 22 is held harmless, because of the bonding and constitutional issues. 23 24 MR. STRANBURG: The only thing about that, 25 Mayor, that -- I understand your comment is this FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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1 was just essentially a restatement of the 2 presentation that was done by Amy Baker, and I 3 don't think she -- she made those kinds of 4 conclusions; maybe that's something that's more 5 appropriate to put later back in the report where we start talking about some of the conclusions 6 7 reached by the working group, rather than putting 8 it in as a recap of what her presentation happened 9 to be. 10 MR. RESNICK: Okay, all right. 11 So let's -- hang on to that MR. STRANBURG: 12 thought, and when we get a little further in, 13 there might be a place where it's appropriate to plug that in as part of the report. 14

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J011813 DOR Pub Meeting 15 MR. RESNICK: Okay. 16 MR. STRANBURG: All right, then down on Lines 17 426 and 427 on Page 17, we have a couple of 18 suggestions submitted by Sharon. Any problems 19 with those comments? Okay. Seeing none, then I 20 believe, Mayor, you then had another comment that 21 was related to this particular section about local 22 governments, I believe. 23 MR. RESNICK: The same idea with respect to 24 the gross receipts tax for state, that it's similar -- we might want to make a similar 25

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conclusion that any repeal or alteration of the
 CST must ensure that each local jurisdiction is
 held harmless --

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MR. STRANBURG: Okay, and again, I want you 4 5 to hang on to that comment, because again, this is a summary of the presentation by Amber Hughes with 6 7 the League of Cities. You know, I think, again, it's going to be more appropriate to put it back a 8 9 little bit later where we start talking about the 10 working group's thoughts about this; but again I 11 don't recall that her presentation came to those 12 kinds of conclusions, so let's hang on to that and see where we can plug it in a little bit later. 13 14 MR. RESNICK: Okay. 15 MR. STRANBURG: All right, then down on 16 Line 478, 479. We had a comment, or excuse me, a

17 revision suggested by Charlie. Does anybody have

J011813 DOR Pub Meeting 18 a problem with that? 19 MR. RESNICK: I don't know if that was 20 actually part of the presentation. You know, it's 21 fine, but I don't think that was some -- was that 22 part of Bob's presentation? 23 MR. STRANBURG: I seem to recall it was. We 24 will double and triple-check that, Mayor, to be 25 sure that it was, but my recollection is he did

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talk about that point. But we'll go back to the
transcript and verify it another time to be sure
that that was part of his presentation. But our
quick check of that after we got the comment in
from Charlie, we did find some reflection of that
in his presentation.

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Okay, and then Mayor you also had a comment
about that particular paragraph on Page 19, the
D-1, the potential estimate of the repeal of the
residential exemption.

11 MR. RESNICK: It wasn't so much I relate it 12 to that, but I think I was just saying that 13 generally we didn't talk about the clarity of the 14 CST to the public, which is actually -- we did 15 discuss it in our meetings, but we didn't 16 reference it in our report.

So we should probably include a couple lines
that says what we talked about in our meetings
with respect to that, which is outlined in my
comments that we didn't have a presentation by

J011813 DOR Pub Meeting organizations representing consumers, but we discussed that there's a lot of the confusion now among consumers as to what tax -- what services are subject to the CST and the amounts of such tax, particularly in the situation of bundled FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850, 222, 5491

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servi ces.

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And we also discussed that however Florida 2 3 law there's no government entity that has the 4 ability to regulate consumer billing with respect 5 to these matters; which was -- I thought I'd just 6 like to see those few sentences added. 7 MR. STRANBURG: Let us take a look and see if 8 there's an appropriate place to plug that in, 9 Mayor, and if we have a problem with that, we 10 might reach out to you and ask you to give us some suggested language to put in a particular place in 11 12 the report. If you see there's -- if this place or there's another place that's most appropriate 13 spot to put those type -- put those comments. 14 15 MR. RESNICK: Okay. 16 MR. STRANBURG: Okay, I believe the next thing we've got is over on Page 23. 17 The 18 discussion in Lines 582 through 588, I think, 19 Mayor, you had a comment about that. 20 MR. RESNICK: This 586 to 588, I just wanted 21 to eliminate the last sentence. I don't think 22 that we ever got into that. 23 MR. STRANBURG: Yeah, and we went back and Page 37

JO11813 DOR Pub Meeting pulled the transcript of that meeting and Warren 24

25 Townsend's presentation, and that's almost an

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exact, direct quote from his presentation. 1 2 MR. RESNICK: You broke up, Marshall, I'm 3 sorry. I didn't hear you. MR. STRANBURG: I'm sorry, Mayor. 4 We went 5 back to the August 21st meeting where Warren 6 Townsend from Wal-Mart made this presentation, or 7 gave this input, and those two sentences are practically a verbatim lift from his testimony. 8 9 MR. RESNICK: All right. Can I maybe 10 clarify, because it almost looks like it's 11 actually a statement by the group, so maybe just 12 clarify that Mr. Townsend continued, you know, 13 just so that it's clear that it's part of his 14 presentation and not the working group report. 15 MR. STRANBURG: Okay, no, we'll be glad to do 16 that. All right, the next thing we've got is over on Page 25, Line 616 through 618 that Sharon 17 18 submitted some language. Okay, seeing no 19 comments, we'll move on. The next place is on 20 Page 27, Lines 671 through 676, some language that 21 Charlie had suggested we add. Any comments on 22 that language? 23 MS. FOX: Yes, this is Sharon. I don't think 24 that the point that Charlie was trying to make --25 and forgive me, Charlie, I'm sure you'll correct FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

1 me if I'm wrong -- but was actually made in the 2 words that are on the paper there, but I think 3 that you were trying to say is that half of the hours that are spent on audits did not produce 4 5 half of the revenue that came in through the 6 audi ts. And if I'm mistaken, then so be it, but 7 8 this -- the math that you have here does not 9 compute. And I went back to the transcript and I 10 think it -- it doesn't exactly say what you said. 11 The numbers that you pulled from the presentation 12 are correct, but the wording doesn't get across 13 the thought that I think you were trying to 14 convey. 15 Additionally, this talks about new revenue 16 but it leaves out the amount of money that the 17 audits redistributed. Which is important to the 18 jurisdictions that are getting the money, and to 19 the jurisdictions that had it taken away from It's one of the primary reasons why so much 20 them. 21 time is taken in the audits on situsing, because 22 of the local jurisdiction's need for the money 23 that's collected in their jurisdiction. And 24 that's caused by -- to a great extent by industry 25 reporting situsing errors. So what do you suggest FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

that we do with regard to restating this? Page 39 43

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2 MR. DUDLEY: Well, I -- the last part of your 3 comment, we've actually found a lot of times that our -- in the end of the day, our number -- our 4 5 database was far better than the state's and what the locals had submitted to the states, Sharon. 6 Т mean, that's one of the reasons that we'd like to 7 8 figure out a way of moving away from, you know, 9 individual local rates.

I'm trying to make the point that the 10 11 Department spends a lot of time and hours on these 12 situsing audits, and there's not a whole lot of 13 new revenue to gain. I do defer back to you or 14 others on how much has been shifted, because I 15 don't know that we're always familiar with that; 16 and obviously that is very important that we keep 17 in mind that, you know, if the audits resulted in significant shifting of revenue, that's important 18 19 to note because that's important money for each 20 local government that was supposed to collect a 21 certain amount.

22 So I'm open to revising this, I was just 23 trying to capture some of the tone as well as the 24 content of the presentation that Peter gave us. 25 MR. SMITH: This is Brian. I think what

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 would help to do that would be if you go up to the
 sentence prior to Charlie's comment, and after it
 says "The Department has conducted 1374 audits,"
 and then put the dollar amount that the audits Page 40

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5	covered, because then you see clearly if you
6	looked at the dollar value that was audited, that
7	it resulted in collections of 129 million. And
8	that was in the presentation materials.
9	MS. FOX: Right, but that's got it's got
10	to do with new money, and I agree with that. I
11	don't have a problem with that. What I have a
12	problem with is the characterization or the
13	breakdown of the 60,000 hours which is 50 percent
14	of the 121 thousand that the Department spent.
15	It doesn't say that those that half of
16	those hours went to situsing issues. And I think
17	the point he's trying to make is that it took
18	half of the hours went to situsing issues, but not
19	half of the money was that not half of the new
20	money that was recovered was from situsing issues.
21	And if you go to the transcript, I think it
22	starts around 130 Page 130, and goes through
23	I don't know how long it goes through, frankly,
24	but on Page 136, Peter is asked if that \$129
25	million dollars of new money covers redistributed
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1 funding, and he said no, it's new money. The 2 redistribution would be a much larger number, a 3 much larger number. We might have a situation where a taxpayer 4 5 received an assessment maybe for a couple million dollars, but the redistribution calls for \$30 or 6 7 \$40 million dollars in redistribution. So that's Page 41

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8	one element that was left out of this
9	conversation, and the first half of it was just
10	I think it could be stated more clearly, because I
11	don't think that the point that Charlie was trying
12	to make, being that it takes a lot of man hours
13	and there are a great deal associated with the
14	situsing problem; and 50 percent of the audit
15	hours that it cost did not generate 50 percent of
16	the new monies that came in.
17	MS. KITTRICK: Marshall, it's Kathleen, is it
18	possible to, you know, have an estimate on the
19	amount of redistribution so that we could add a
20	sentence to Charlie's paragraph? Because I
21	think I mean, when I read it, I was very clear
22	on where he was going with this, but I agree with
23	Sharon that maybe we do also need a sentence that
24	talks about the fact that, you know, the situsing
25	is so complicated that it required, you know, "X"

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amount of money to be redistributed.

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2 MR. STRANBURG: Kathleen, I'll be honest with 3 you, I don't know if we capture that information. I'll have to check and see, because a number of 4 5 times, we capture audit information based upon what the, essentially the outcome of the audit is, 6 7 not necessarily what money might have been moved 8 around within an audit where there may or may not 9 have been any new money brought in as a result of 10 that audit.

11	So I don't know if we have that information.
12	We'll check and see if we do have that
13	information; and if we do, we'll try to add some
14	description of it, the magnitude of it; but if we
15	don't, we'll see what we have and see if there's
16	some other way of characterizing that idea in the
17	report.
18	MS. KITTRICK: Okay.
19	MR. RESNICK: So why won't we just defer this
20	until our next meeting, does that work?
21	MS. FOX: Yeah, but I would have one
22	suggestion that might change the meaning to where
23	I think you meant. If you switched the word
24	"additional" and "collection" in your first
25	sentence, "The Department audits over the last
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1	twelve years have resulted in the collection of
2	additional revenues that represent less than 1
3	percent of the total CST collections while costing
4	the Department auditors over 60 thousand hours"
5	because I really the point is the audits cost
6	the Department 121 thousand hours.
7	MR. RESNICK: I think you're right, Sharon.
8	MS. FOX: I think you're trying to point that
9	60 thousand to the additional money, because the
10	audits cost 121 thousand hours. So saying then
	audi ts cost 121 thousand hours. So saying them
11	that they cost 60 thousand doesn't make sense.
11 12	

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13 support sort of the department taking a look at Page 43

14	this whole section or this whole paragraph in
15	reworking that first paragraph, because they also
16	talked about what percentage of returns that
17	they're able to audit, so I'd like that to be
18	entered as well.
19	MR. RESNICK: That's fine.
20	MR. LINDSEY: This is Gary Lindsey, I think
21	also I remember in the transcript or in the
22	presentation that Mr. Steffens talked about just
23	the extreme complexity of all the issues we talked
24	through. This describes a lot of the issues, but
25	I think, you know, the gist of it was it's very
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1	complicated, the issues are complex, the sutises
2	is complex, et cetera, so maybe that would be good
3	to add some emphasis to that, too. I remember him
4	saying "complex" or "complexity" more than once.
5	MR. STRANBURG: Okay, any other comments
6	about the audit section of the report for us to
7	take a look at?
8	MR. RESNICK: Marshall just it's Gary
9	again just the one comment I made in my
10	comments that we should have a introductory
11	sentence that prior to the CST, audits were
12	performed by cities and counties. Now after the
13	CST (inaudible) in limited situations, only the
14	Department may conduct audits. Just the
15	historical background for that.
16	MR. STRANBURG: Okay, we've got that. Okay, Page 44

17	the next comments we had were on Dage 20 weit
	the next comments we had were on Page 29 wait,
18	excuse me, I missed one on 28, there was a typo
19	that Sharon caught on Page 28, which I assume
20	everybody is okay with. And then over on Page 29,
21	Mayor, I believe you had a comment about the I
22	believe it's the language that's in the paragraph
23	that's line 735 through 739.
24	MR. RESNICK: Yeah, instead of let's see.
25	Again, in the last sentence, instead of bringing
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	50
1	all communications services under the sales and
-	
2	use tax, it has to stay under an increased sales
3	and use tax.
4	And we should further state expressly,
5	because this is the options of the working group,
6	that we would not support bringing such services
7	under the existing sales and use tax.
8	MS. FOX: This is Sharon, I think that Gary
9	makes a good point with regard to having the
10	criteria that the municipalities want to be
11	incorporated into the new system, the holistic
12	approach enumerated. And I think that that could
13	just be lifted from the Mayor's letter or from my
14	original comment
15	MR. RESNICK: I'd actually
16	MS. FOX: Line 743.
17	MR. RESNICK: Right, I was going to raise
18	that further down. I was just dealing with the
19	739 line. But those are in my comments that we Page 45

20	should include those. They're not conditions or
21	principles, as I said, they're part of our
22	recommended of the option that we wanted to be
23	consi dered.
24	MR. STRANBURG: Okay. Yeah, and Sharon, just
25	so you're aware, we had tried to capture those
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	5.

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1	over at starting on the bottom of Page 32 over
2	on to Page 33. We may have summarized them a
3	little bit, cut them down a little bit, but we
4	thought we had those basic principles in those
5	bullet points that you see over those two pages.
6	MS. FOX: Yes, I agree that they're nicely
7	summarized; but they're pretty cryptic, given all
8	the information that's in the verbiage. So I
9	think it would be helpful to have them enumerated
10	in the body of the report, and so that somebody
11	doesn't have to go paging back to different
12	appendices looking for them when the discussions
13	come underway. And it seems to fit nicely
14	under after Line 743.
15	And you introduced them quite well in the
16	summary at the beginning, as well, by saying that
17	they existed, so I think people are going to want
18	to see what exactly was said.
19	MR. STRANBURG: Okay, anybody else have any
20	other comments about inserting that language into
21	the report? Everybody comfortable with that?
22	UNI DENTI FI ED SPEAKER: Yes. Page 46

23	MR. RESNICK: I think silence means yes;
24	right?
25	MR. STRANBURG: Um-hmm. Okay, we will plug
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	52
1	those in.
2	MS. FOX: Thank you.
3	MR. STRANBURG: Okay, the next thing is over
4	on Page 30. I believe, Mayor Resnick, you had
5	something with respect to the paragraph that's
6	Line 759 to Line 765?
7	MR. RESNICK: Yeah, I just have to yeah,
8	again, it's not under the sales and use tax, it's
9	under an increased sales and use tax, at Line 760.
10	MR. STRANBURG: Okay.
11	MR. RESNICK: And again, should we say I
12	mean, we keep talking about repealing the CST,
13	should we say "and eliminating the gross receipts
14	tax on communications services," as well? Because
15	I don't think that's included unless that's
16	included in the repeal of the CST.
17	MR. STRANBURG: And I tend to think it
18	probably is, unless somebody else sees it a little
19	bit differently. But I think when you're talking
20	about eliminating the CST, the gross-receipts
21	portion of the CST goes away, when the entire tax
22	goes way.
23	MR. RESNICK: All right, if that's your
24	understanding of it, that's fine. I just didn't
25	want it to be not clear as to what the group was Page 47

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1 talking about.

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2	MR. STRANBURG: Okay. We'll look at it
3	again, and if we think it's unclear and if there's
4	something we can do to clarify it, we will; but I
5	think everybody understands that will be the
6	result if the Communications Services Tax is
7	repeal ed.
8	MR. RESNICK: Okay. Then I'll leave out my
9	comments with respect to digital goods for our
10	other discussion on that that we'll have down the
11	road.
12	MR. STRANBURG: Okay. Line 768 on Page 30,
13	Charlie had a submission there, which then I think
14	also ties into over on Page 31, Line 770 through
15	773. Okay, seeing no comments on that, we'll keep
16	plowing on. And I believe, Mayor, your comments
17	about that next paragraph, Line 774 through 779,
18	you know, deal again with the digital goods issue;
19	correct? I want to make sure
20	MR. RESNICK: We can no, we can hold that
21	until our until you find out some more
22	information on that.
23	MR. STRANBURG: Okay.
24	MR. RESNICK: Nothing further.
25	MS. FOX: However, there is a place in there

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1 to -- wherever it says replacing the CST, and it 2 does on Line 77 --3 MR. RESNICK: Oh, okay. MS. FOX: -- with an increase in the state 4 5 sales and use tax. MR. RESNICK: Right, Marshall, actually 6 7 what -- maybe it would be just easier for the 8 Department to do a global search of every time 9 sales and use tax is mentioned, and make sure 10 that, if appropriate, we characterize it as an increased sales and use tax. 11 All right, we'll take a look 12 MR. STRANBURG: 13 at running that and making sure we conform that 14 throughout the report. All right, then a little 15 bit lower on Page 31, Sharon picked up, and I 16 think a few others also picked up we had a little 17 typo there, we repeated a line that we are 18 del eti ng. 19 And then, Mayor, did you have something else 20 to say in this particular part of the report? Our 21 notes indicate that you might have something else. 22 I don't know if we've covered everything or not. 23 MR. RESNICK: I did, but -- I object 24 generally to including the discussion of this 25 report in our report of the KSE Partner's FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

submission. You know, they stated that one member
 of the committee asked them to do this, which is

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J011813 DOR Pub Meeting 3 fine, and I guess, you know, that member can indicate if they want it included, but you know, I 4 5 think if the working group is going to come up with a recommended option, you know, certainly the 6 state has economists that are in a good position 7 to evaluate what the effect of this option would 8 9 be to all the stakeholders, not just residents and 10 small businesses.

11 I mean, there's obviously more and more 12 stakeholders that pay these fees and taxes then 13 just small businesses and residents. And so I 14 don't want to convey the impression that we agree 15 wholeheartedly with this report. I read the three-page report, I have no idea what they based 16 their information on. If it -- I don't even know 17 if economists would agree that it's accurate, so 18 19 I'd rather just see the state, if they're 20 interested in pursuing this option, have the 21 state's economist handle this evaluation. 22 MS. KITTRICK: Mayor, this is Kathleen. Т 23 can tell you that the information came from 24 industry associations and industry statistics on 25 sort of average revenue per user for wireless, and

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average land-line telephone bills, and average
 cable bills.
 You know, I don't know that it was just a
 one-member discussion. We all talked about the
 need for demonstrating that this would actually

benefit consumers, and as you noted earlier in
some of your documents that we really didn't have
the consumer discussions and impact discussions
during any of our meetings, and this just sort of,
you know, adds some of that consumer flavor to the
report.

12 MR. RESNICK: Well, maybe we should point 13 that out a little bit, just add some comments 14 to -- you know, because it's almost taken like a 15 gospel that this, you know, organization -- I'm 16 not familiar with KSE Partners, LLP, I have no 17 idea who they are, what they do, what their 18 experience is, et cetera.

You know, so I just don't want it sort of
perceived that we're taking their report for
gospel and not asking the state to do its own
studies as to what the effect of this option would
be on all the stakeholders.

I mean, tourism is an important industry in
 Florida, I'd want to know what the effect of this

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1 is going to be on tourism as well. Certainly if I 2 were the legislature, I would. 3 MR. SUGGS: This is Davin, and Mayor, the 4 only problem I think -- and we discussed this as a 5 group at one of the last meetings -- the state or EDR or RAC, they're not going to evaluate anything 6 7 until there's actual legislation. That's when they get involved in terms of that. 8

J011813 DOR Pub Meeting 9 But I thought we said it was pretty 10 important. One of the reasons why we thought this 11 was a good idea was because of -- and I mean this 12 is an example, sure I know people can question it, people can run numbers a million different ways, 13 14 but we thought it was important to at least 15 capture somebody's attention that there's more 16 than one reason why we think the holistic option 17 is a good idea; and this is one of the reasons. 18 And I think people had -- at the last work 19 group meeting -- they had the opportunity if they 20 had resources to volunteer those resources, and I 21 think these are the people that stepped up and 22 volunteered. I think at one point, we even asked could DOR do it. We have that -- we asked 23 24 Marshall, and I believe we discussed that his 25 resources were limited in that factor, and so

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1 someone else volunteered to put forth resources to 2 do some type of analysis to include in the report. 3 MR. RESNICK: All right, so maybe let's just 4 characterize it then as that's exactly what this 5 That it wasn't prepared at the request of the is: working group, it was prepared at the request of 6 7 one member of the working group, and KSE volunteered to provide an estimate so --8 9 MR. SUGGS: I think that would be wrong. 10 think several members on the working group -- we discussed it as a whole. 11 I mean --

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J011813 DOR Pub Meeting MR. RESNICK: Well, they indicated in their 12 report that they prepared it at the request of one 13 14 member of the working group; that language is 15 specifically in their report, so -- I certainly 16 didn't request it but --MR. LINDSEY: This is Gary Lindsey, I think 17 18 that, you know, when that was -- I recall when 19 that was discussed at the last meeting, I think 20 perhaps Kathleen may have said, "Well, I can get 21 in touch with Scott Mackey," but that was at the 22 request of several members of the group. 23 So maybe we can reword it and qualify it and 24 say, you know, that the group wanted to seek some

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information or see if there was any information to

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1 this effect, and that we -- that this particular 2 economist was asked and this is the information 3 that was provided; and you know, qualify it in 4 that respect. Because I agree, others will want 5 to look at this and other economists may want to look at it, and this is one economist that was 6 7 able to provide some information to the group. MS. KITTRICK: And you know, in all fairness, 8 9 I mean, Scott Mackey is an industry economist, but 10 you know, neither -- I mean, Gary and I couldn't 11 both call him together to ask him to do this because of Sunshine rules, so we -- you know, I 12 13 vol unteered. I mean, that's where I think he

wrote the one person asked him to do it. It

	J011813 DOR Pub Meeting
15	was
16	MR. RESNICK: All right, I'm fine with the
17	way that Gary suggested qualifying it further, and
18	maybe we add a statement saying certainly if the
19	state wants to go forward with this, we recommend
20	that it study the effects of this further on all
21	stakeholders. Just something to that effect, I
22	don't want to this to be the to become the
23	bible with respect to the effect of this option.
24	MR. LINDSEY: Yeah.
25	MR. STRANBURG: And Davin, I just wanted to
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1 take the opportunity to clarify, I think -- we didn't say we didn't have the resources, I think 2 3 we don't have this kind of information, our folks don't have this kind of consumer information that 4 we would have been able to have pulled and done 5 such a study that -- again, since it's a lack of 6 7 information, not a lack of resources that would prevent us from doing it. 8 Yeah, Marshall, I -- I included 9 MR. SUGGS: 10 data and that type of thing when I use the word 11 "resources," but no, I agree with -- I concur with what you just said. 12 13 MR. STRANBURG: Okay. 14 MR. RESNICK: So you'll -- so Marshall, 15 you'll just add some general language along the lines that Gary mentioned earlier about qualifying 16 17 how the report came to be prepared; and that we

J011813 DOR Pub Meeting would recommend that if the state or the 18 19 legislature decides to move further with this, 20 that it -- a further study's performed as to the 21 Which I guess they would have to do impact. 22 anyhow, right, another --23 MS. KITTRICK: Yeah, that's what they would 24 do. 25 MR. STRANBURG: That's correct. So we've FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 61 1 captured that, that thought, and we will work on 2 some revision to this paragraph to reflect those 3 comments. MR. RESNICK: Okay. 4 Over to Page 32, I 5 MR. STRANBURG: Okay. believe, Mayor, you had a comment that is 6 7 reflective around Line 818. MR. RESNICK: Again, I think it's just the 8 9 same concept that it's a significant part of local 10 and state-government funding. 11 MR. STRANBURG: Okay. MR. RESNICK: And the next line on 819, we're 12 13 to ensure that replacing the CST with an increased 14 sales and use tax will not have a negative impact 15 on local and state government revenues. 16 MR. STRANBURG: 0kay. Okay, and let me just 17 also -- I think there's some language here on Lines 812 and 813 that are similar to what we 18 talked about in the executive summary where we 19 talk about much higher rate and a small increase, 20

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JO11813 DOR Pub Meeting21and I think we'll just conform that language to22the language that's in the executive summary as23well.24MR. RESNICK: Okay.25MR. STRANBURG: Okay, then on Line 824,

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1 Charlie felt that that line was a bit redundant 2 with the idea that is captured in Line 823. MS. FOX: Well, based on what he said earlier 3 4 in the meeting, he really doesn't equate them as 5 equal because this one talks about individual 6 jurisdiction. 7 MR. STRANBURG: Yeah, and Sharon --MR. DUDLEY: I'm fine with wordsmithing back 8 9 to what's in the bill that passed that talks about 10 without unduly reducing revenue to local governments. And I'd be happy to add and "without 11 12 impairing bonds." MR. SUGGS: Charlie -- this is Davin --13 Charlie, the only problem with that, this whole 14 15 holistic option, I mean, if you look at it, 16 technically goes beyond what -- what was in the 17 legislation. So I mean (inaudible) positive, I 18 mean, we could delete the whole holistic option. 19 I think part of the holistic option was 20 something that worked for everybody, but I mean, 21 like we said before, we -- part of it is that it worked competition-wise, it eased administrative 22 23 burden, and it produced revenue neutrality for --

for all the jurisdictions. When we talked about it -- that potential -- this option provides that

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potential. So yes, we - MR. DUDLEY: My only point is, Davin, that I
 think it's -- I'm looking at the language the
 legislature passed, I understand the holistic
 option wasn't in there, I think it's all very
 relative.

7 Does it violate the bond covenants of Fort Lauderdale if they get 2 percent less next year, 8 9 but Wilton Manors gets 2 percent more? I don't 10 know where that line is. I know if you ask the 11 bond councils that make their money representing 12 cities and counties, they'll tell you if there's a 13 dollar less, the bonds are impaired. But we all 14 know the legislature gives plusses and minuses to 15 local governments every year -- whether that's good or bad policy, I'm not elected -- and it 16 doesn't impair the bonds every time they do it. 17 So there's some, you know, percentage or 18 19 collar, if you will, that is within, you know, 20 some risk factor that's already undertaken. And 21 so I'm just opposed to the dollar-for-dollar test. 22 I think that what we need to rely on is what the 23 legislature said, which is the unduly reducing 24 revenue to local governments. I think that's what 25 the test is.

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1 MR. SUGGS: And Charlie, I understand what you're saying, but I don't think -- "neutral" is 2 3 not a strong word. I think neutral gives you, I mean, indications, and I know in the examples 4 you're giving, I understand. I think neutral 5 6 still gives you some play. I mean, if it's a 7 dollar off or ten dollars off, I know it's all relative. I think that's still -- I mean, to me, 8 9 falls in sort of the term and the realm of the 10 word neutral. 11 MR. DUDLEY: Right. 12 MR. SUGGS: Okay. 13 MR. DUDLEY: I'm happy to try and wordsmith 14 this, that's --15 MR. RESNICK: I thought we already had the 16 consensus of the work group, though, when we 17 decided to pursue the holistic option. And I -- I 18 thought we already had this consensus from all 19 eight members that we would only pursue this if each jurisdiction was held harmless. 20 That was, 21 you know --22 MR. DUDLEY: I was working under the 23 assumption of the language that we were charged 24 with, Gary; that we're not unduly reducing --25 whatever that word "unduly" is. It's ten dollars FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491

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less, you may think it's unduly. I may not think Page 58

2 it's unduly. 3 MR. RESNICK: Well, it's a big difference, 4 obviously, you know, to -- I mean, you could then 5 make Fort Lauderdale's revenue zero and give it all to Tallahassee or something, or the state, as 6 long as they're pocketed the same, that's a huge 7 8 difference. I mean, the holistic option --9 MR. DUDLEY: I'm not following that. I think 10 the test is the local governments. l'm just 11 saying I don't think it's the same 12 dollar-for-dollar to all 481 local governments. 13 And I'm fine with saying that you should not 14 impair bonds, because I think, you know, that's 15 very important. I'm not trying to do that. 16 MR. LINDSEY: This is Gary, Gary Lindsey, I 17 think, you know, the fact that we seized upon the holistic option we characterized it as kind of a 18 19 win/win/win; a win for the deputized tax 20 collectors, and win for the consumer, and a win 21 for the state and local governments. 22 And I don't have any problem with using the word "hold harmless" or "safe harbor," I think 23 24 that's characteristic that we've had in other 25 states where we've -- you know, when we're trying FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 1 to be very careful about protecting the interest 2 of the other stakeholders, including the

- 3 tax-collection agencies and the local
- 4 jurisdictions.

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5	So as far as and I think to Davin's point,
6	"hold harmless," that's got you know, if you
7	want to interpret that one way or another, hold
8	harmless could be interpreted differently, but l
9	think it's terminology that I would agree to, and
10	I think maybe that we could come to agreement on.
11	I (inaudible) and I think it did take it a step
12	beyond the not-significantly impair, I think we
13	you know, we said we would intend for it not to
14	for there to be a safe harbor, a hold-harmless
15	provision for the locals.
16	MS. KITTRICK: And this is Kathleen, I agree
17	with that. I mean, I don't think that I don't
18	think that the numbers that Bob McKee put forward
19	are you know, I thought that they would make
20	sure that everybody was sort of held harmless.
21	MR. RESNICK: You know, otherwise, you pick
22	winners and losers based on, you know, things that
23	have nothing to do with policy. You know, for
24	example, Wilton Manors will win because we bonded
25	our CST; but you know, a city next door to us will
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1	lose because they didn't bond their CST. I mean,
2	that's really not the goal of this, either.
3	MR. LINDSEY: What if we say without we
4	just add "without unduly reducing revenue" after
5	"hold harmless"?

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MS. FOX: Well, those are two different 6 7 thoughts. Page 60

8	MR. SUGGS: And Charlie, remember, part
9	you got all counties and cities at the table in
10	this holistic option, giving up what both both
11	of us hold home rule close and dear and near. But
12	I mean, the sacrifice of that, which has created
13	the 122 different rates, the sacrifice of that
14	I mean, numerous words, from neutral to hold
15	harmless, to make sure that's clear, I mean that's
16	going to be important to every jurisdiction. I
17	mean and I mean, that's it goes back to like
18	what Gary said that this we thought it was a
19	win/win/win, and
20	MR. LINDSEY: I think it is a
21	wi n/wi n/wi n.
22	MR. SUGGS: And so I mean, I don't think
23	anybody's going to argue over 50 cents or a
24	dollar, but I mean, you still got to be careful.
25	MR. LINDSEY: I'II withdraw my suggestion.
	FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491
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1	Does that work?

2 MS. FOX: Thank you. 3 MR. RESNICK: Yeah, silence means we --4 UNIDENTIFIED SPEAKER: Appreciate you. 5 MR. RESNICK: -- thank you, yeah, it says "Thanks, Charlie." 6 7 MR. STRANBURG: All right, thanks again, 8 Charlie, and we'll -- the next revision was on 9 Line 826. Any comments on that one? Hearing 10 none, then down lines 828, 829. Page 61

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11	MS. FOX: This is Sharon, this changes the
12	characterization of the sentence of
13	MR. DUDLEY: You know, Sharon, this is
14	Charlie, I'll withdraw it. I read this wrong. I
15	mean, I was just trying to clarify that the reason
16	you all, I thought, wanted it unrestricted was for
17	bond financing; but now in thinking about it, you
18	want to be able to use this money if you want to
19	bond it, if you want to fix roads, if you want to
20	hire firemen, so I'II
21	MS. FOX: Exactly.
22	MR. LINDSEY: so I'll withdraw it.
23	MS. FOX: Thank you.
24	MR. LINDSEY: I'll withdraw it.
25	MR. STRANBURG: All right, and then the next
	FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491
	FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 69
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1 2	69
	69 comment was over on Page 33, Lines 831 through
2	69 comment was over on Page 33, Lines 831 through 832.
2 3	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we
2 3 4	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I MS. FOX: Yeah, but you don't it's really
2 3 4 5	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I
2 3 4 5 6	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I MS. FOX: Yeah, but you don't it's really different than what we're suggesting here, because
2 3 4 5 6 7	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I MS. FOX: Yeah, but you don't it's really different than what we're suggesting here, because the distribution for DBS is through revenue
2 3 4 5 6 7 8	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I MS. FOX: Yeah, but you don't it's really different than what we're suggesting here, because the distribution for DBS is through revenue sharing, and that's not what we're suggesting at
2 3 4 5 6 7 8 9	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I MS. FOX: Yeah, but you don't it's really different than what we're suggesting here, because the distribution for DBS is through revenue sharing, and that's not what we're suggesting at all; because revenue sharing is just a pot of
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2 3 4 5 6 7 8 9 10 11	69 comment was over on Page 33, Lines 831 through 832. MR. LINDSEY: I was just pointing out that we already do this for the DBS tax, whether I MS. FOX: Yeah, but you don't it's really different than what we're suggesting here, because the distribution for DBS is through revenue sharing, and that's not what we're suggesting at all; because revenue sharing is just a pot of money, it's not directed toward each jurisdiction based on how much money they had collected or need

14	I thought I was trying to be helpful, so
15	MS. FOX: Thank you.
16	MR. LINDSEY: guess I don't understand how
17	you envision distribution under the holistic
18	approach. Because I guess I'm not following how
19	that would work. I don't know that we need to
20	have be that detailed anyway, but as I
21	recall, the way we did it under CST was once we
22	set up the DirectTV mechanism, the two local
23	government groups sat down with, I guess, DOR from
24	a technical perspective and worked on language
25	that worked out how the 4 percent would be
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1	distributed to cities and counties.
2	MS. FOX: And it just goes into revenue
3	sharing.
4	MR. LINDSEY: Okay, well, I'll be happy to
5	withdraw, I wasn't trying to create a problem.
6	MS. FOX: Thank you.
7	MR. STRANBURG: Okay, and then I think,
8	Mayor, you had some additional comments with
9	respect to the last couple parts of this
10	parti cul ar di scussi on.
11	MR. RESNICK: Right. Which I I understand
12	that the entire group doesn't support a discussion
13	or my ideas with respect to rights of way and
14	permit fees, so if you want to just characterize
15	it that one member of the working group supports
16	the reinstatement of direct rights of way fees and Page 63

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17	permit fees, as indicated in my comments, that's
18	fine.
19	MR. STRANBURG: Okay, we've got that; thank
20	you, Mayor. And then over on Page 35, we've got
21	Lines 881 through 885 that Sharon had plugged in.
22	Okay, hearing nothing there, I think then and
23	Mayor, I think you had one discussion one point
24	you wanted to have discussed under then the
25	Subsection (f), the fix the communication services
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1 tax.

MR. RESNICK: Right. And this is really --2 3 you know, I'll throw this out there for the group. 4 I mean, if -- if we do want to mention, you know that we understand this -- the entire repeal of 5 the CST and replacing it with an increase to the 6 7 sales tax is going to take a lot of work, it's something that's not going to get done, hopefully, 8 9 this session, because they probably wouldn't be 10 able to do the work that quickly; but do we want 11 to suggest some short-term fixes, for example 12 repealing the exemption -- the residential 13 exemption that we talked about? And also, I think we should say that, you 14 15 know, we talked a little bit about prepaid services and the various options with respect to 16 17 Do we want to talk about considering that. repealing the CST on prepaid services, and 18 replacing it with a flat-fee surcharge, along 19 Page 64

20	with the sales and use tax that we discussed?	
21	MR. STRANBURG: And then just to let you	
22	know, Mayor, why we did what we did, it's my	
23	recollection of the discussion that the group had	
24	was to say they wanted the report to focus more on	
25	5 the holistic, and have that as the primary focus,	
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1 rather than putting some other things that had 2 significant discussion in the report that might 3 divert the legislature and the policymaker's attention from the benefits of the holistic 4 approach, and not have them maybe focus on some of 5 these other short-term or interim fixes, however 6 7 you want to characterize them, so that they 8 wouldn't get distracted by that, and maybe do 9 enact those, think they've got the problem solved, 10 and not bother to look at the holistic option as 11 the best way to proceed.

Again, I'm not -- maybe we did not capture what the group's thinking was, but that's what at least our impression was of where the group wanted us to go with this, which is why we didn't have that kind of discussion in the body of the report that they --MR. RESNICK: I agree with you, Marshall,

that we wanted the approach to be -- at least from
the working group -- to be this holistic
replacement, with an increase to the sales and use
tax; but in the interim, before that's done, there Page 65

23 might be something else that is considered by the

24 legislature. And you know at least at a minimum,

25 we should say that we would not support just

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1 merely removing or repealing portions of the CST 2 on any particular services, and just substituting the sales and use tax for those services. 3 l'd 4 want that at least added as a minimum. 5 MS. KITTRICK: Marshall, I think you had said it well with your statement on why we did what we 6 7 did in this report, and you know, I frankly -- I'd 8 like to leave it as it is. 9 MR. RESNICK: Kathleen, you don't favor the 10 concept, though, that we would not -- that the 11 working group doesn't support eliminating the CST 12 on any particular services and using the existing 13 sales and use tax? No, I don't. 14 MS. KITTRICK: I don't 15 (inaudible) working group to take that decision. 16 MR. LINDSEY: This is Gary, I also concur 17 with how Marshall characterized it. And I think at this point in time, the scope of trying to come 18 19 up with anything else that the group may be able 20 to agree on might kind of be outside the scope of kind of where we decided to go in our December 21 22 meeting. 23 I'm not sure, unless it was something just 24 very, very general, that really doesn't say much, 25 that we want to add much more to the other two Page 66

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1 options at this point. I think we've spent a lot 2 of very good quality time focusing on the holistic 3 approach, and we really don't have the time to work on any other parts of it. 4 5 MR. RESNICK: Marshall, I would then ask that you add at least a comment, and you can reflect 6 7 that it's not the consensus of everybody on the 8 working group that, you know, you can characterize 9 it at some members or one member of the working 10 group would add that they would not support either 11 a temporary or piecemeal fix by eliminating the 12 CST on any particular service and replacing it 13 with the existing sales and use tax. 14 MR. STRANBURG: And Mayor --15 MS. FOX: I actually will go along with that 16 statement. 17 MR. STRANBURG: Okay. And Mayor, would you 18 mind zipping us some language on that just to make 19 sure we're accurately characterizing that, because 20 I don't want to misstate it, and I would feel much 21 more comfortable if you could give us what 22 precisely you'd like for us to plug in there. 23 MR. RESNICK: That's at that 24 cstworkinggroup@dor.state.fl.us email? 25 MR. STRANBURG: Yes, that would be fine.

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1	MR. RESNICK: All right, I'm going to just
2	call it additional language for Line
3	MR. LINDSEY: So
4	MR. RESNICK: 895.
5	MR. LINDSEY: Sorry.
6	MR. STRANBURG: Okay, so just get that to us,
7	and we'll put it in there for the next draft that
8	we send out to the members.
9	MR. LINDSEY: This is Gary, I have a
10	question. So for well, for Gary for Mayor
11	Resnick so are we now you're in agreement,
12	can we say that we now have agreement on the
13	holistic approach, and then we've got the other
14	comment that you reflected for the, you know, that
15	last remark that you made about wanting to you
16	know, the additional verbiage that you're going to
17	furnish, but you're in agreement with everything
18	on the holistic approach at this point?
19	MR. RESNICK: Yes, with the understanding of
20	the working group that, as part of this holistic
21	approach, that each jurisdiction is held harmless.
22	I mean, we've had a lot of debate on that, and I
23	think Charlie withdrew his comments on that so I'm
24	fine with that.
25	MR. LINDSEY: Okay, great. Thanks.
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1	MR. RESNICK: Thank you.
2	MR. STRANBURG: Okay, that takes us through

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3 the draft and the comments we've received. ls 4 there anything else with respect to the draft 5 report that any of the members have in the way of any comments or suggestions? 6 This is Sharon, I want to commend 7 MS. FOX: you on the record. I think that you did a really 8 9 great job, and I know how difficult it was, 10 because trying to compile all the different 11 presentations and all the different thoughts and 12 discussions and put them in a relatively-concise 13 report was a very difficult job, and I think you 14 did a great one. 15 Well, thank you, Sharon. MR. STRANBURG: And 16 again, I have to go back and say a lot of that credit goes to Andrea; she did a lot on this; Lynn 17 did a lot, Lynn Moller did a lot on summarizing 18 19 the presentations; Debbie Thomas did a lot in the 20 drafting, too. 21 And as I said, we had a handful of other 22 people who kind of looked at this, gave 23 suggestions in the Department, and you know, 24 again, I -- if I tried to name all of them, I know 25 I would leave some out. But again, I owe a FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 1 tremendous debt to the folks I've mentioned for 2 all the work that they did in putting the draft 3 together.

4 MR. LINDSEY: And this is Gary, I suppose our -- under the previous agreement, our silence 5

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6 would have indicated our concurrence, but I also 7 wanted to say that I agree and appreciate all the 8 work of the Department and of you, and of all the 9 other parties on this call. 10 MS. KITTRICK: Hear, hear. 11 MR. RESNICK: And actually, I know -- not to 12 reiterate, but I did put as the initial comments 13 in my written comments that I submitted that I 14 wanted to comment the Department and all the 15 staff; that this was not an easy task by any stretch of the imagination, and you managed to put 16

together a very good work product; so thanks for all your diligence and all the work of all the 18 19 staff. We certainly appreciate it.

20 MR. STRANBURG: And let me express my thanks 21 to all of you who've expressed thanks, and also 22 thank all of you who submitted comments for the 23 time you took in putting your comments together, 24 getting them to us, and working with us. And then 25 for spending your time today and working with us

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1 to go through them.

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2 I think we're on to now the point where I 3 think we will go back and we will work on some 4 revisions based upon the things we discussed 5 today. We tentatively set a meeting for January 28th where we will go over the next draft 6 7 we have and then hopefully get an approval from ya'll for us to submit the report by December 8

J011813 DOR Pub Meeting 9 1st -- excuse me, February 1st, oh, boy. I've had 10 a long week, I apologize. I'm starting to run out 11 of gas here, folks. 12 We will -- let's see, today is the 18th. l'm just trying to think when we will be able to get 13 14 something to you all. We will have something to 15 you no later than the 25th, and we need to have 16 something in your hands by the 25th so we can talk 17 about it on the 28th. 18 So for those of you who are going to be 19 making submissions to us on some draft language, 20 we'd probably ask that you get it to us by noon on 21 the 23rd, that's next Wednesday. I think that 22 will work for us. If -- again, I think, Mayor, you're going to 23 24 submit some language, and I know there are a 25 couple of other people who said they would, so FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850. 222. 5491 79 1 we'd appreciate it if you could get those 2 suggestions to us by noon on the 23rd. Then we 3 can plug those in along with the revisions we'll 4 be making, and then we will shoot that out to you 5 no later than the 25th so that you'll have a chance to look at it before we get together on the 6 7 28th. MR. RESNICK: Marshall, I'm assuming you guys 8 9 are off on Monday; right? 10 MR. STRANBURG: Yes, we are; that's correct. 11 MR. RESNICK: All right. Well, listen

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12	everyone, thanks I already sent you some language
13	for the line at the end. I'll get you the other
14	language either the end of today or over the
15	weekend so you'll have it in advance of your
16	re-work on the draft.
17	MR. STRANBURG: Great, thank you, Mayor. We
18	appreciate that. Does anybody else have any other
19	either language, suggestions, or any other
20	business we need to accomplish today?
21	MS. FOX: Have we set a time for the next
22	meeting?
23	MR. STRANBURG: Yes, we have. We set the
24	same timeframe that we had today at 1:30 scheduled
25	through 4:30.

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MS. FOX: Thank you.

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2 MR. STRANBURG: Okay. And what we will do --3 I don't know if we will have the transcript of today's meeting done and actual notes done. We'll 4 do some draft notes for this meeting, and then 5 what we will probably do also for our next meeting 6 7 is we will do a draft of notes and indicate those as part of the submission of our materials; that 8 9 these are draft minutes of the meeting; that 10 unfortunately we weren't able to get the group to 11 approve, and were not approved by the members since we kind of run out of time and needed to 12 13 submit the items. 14 So unless anybody has a problem with that,

J011813 DOR Pub Meeting that's what we will do with respect to meeting 15 16 minutes, and then we will get the follow-up of the 17 transcript of this meeting and the next meeting as 18 soon as the court reporter is able to get those 19 prepared. All right, anybody else have any other 20 21 questions or any other business for today? 22 Hearing none, I want to thank you all for you 23 participation, and appreciate your working 24 with us, and we will talk with you again on the 25 28th. Thank you.

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1	MR. RESNICK: Thank you, Marshall.
2	(Whereupon, the proceedings were concluded at
3	3:20 p.m.)
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18	J011813 DOR Pub Meeting	
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1	CERTIFICATE OF REPORTER
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5	I, JEFFREY R. BABCOCK, do hereby certify that
6	I was authorized to and did report the foregoing
7	proceedings, and that the transcript, pages 1 through
8	81, is a true and correct record of my stenographic
9	notes.
10	
11	Dated this 11th day of February, 2013 at
12	Tallahassee, Leon County, Florida.
13	
14	
15	JEFFREY BABCOCK
16	Court Reporter
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